abhishek sinha

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Profile

TOGAF 9.1 certified Enterprise Architect with more than 18+ years of recognised excellence in the solution design, management, and development of complex business applications.

Expertise in solution design and implementation of CRM suites, AWS Cloud based application solution. Rich experience of consulting on application architecture in IT product and services with competence in Enterprise Architecture, Technical Leadership, Pre-Sales, Customer Management, Project Management and Business analysis.

Conduct Training on product awareness sessions and online and classroom training on AWS and related cloud-based technologies on Youtube, Udemy and Lernify.

Employment History

Manager Pre-Sales/ Pre-Sales Solutions Architect, Cast Software India Pvt. Ltd, Bangalore

October 2019 — Present

Pre-sales solutions for the prospect/existing customer for Cast Software. Demonstrating the capabilities of Cast Application Intelligence Platform and Cast Highlight, Cast Imaging for all pre-sales activities, product training, implementation management, proof of concepts, RFP and proposal writing, Value proposition and value measurements

Solutions Architect, Happiest Minds Technologies Pvt. Ltd, Bangalore

September 2014 — September 2019

Solutions, Design, Migration, Transition, development and maintenance and Management (Green-field implementation, Project, Changes and Support) of on-premise off the shelf application suites, Big Data application implementation, Cloud based implementations and online training, implementation management, proof of concepts, RFP and proposal writing, Value proposition and value measurements

Technical Leader, Lean Navigator, Atos India Pvt. Ltd, , Bangalore

May 2011 — September 2014

Migration, Transition, development and maintenance and Management of (Project development, Changes and L3 Support) of Clarify (Amdocs CRM 7.5), Lean management

Assistant Manager, Videocon Telecommunications Ltd., Gurgaon

December 2010 — May 2011

Vendor Management, Business Analysis, Application delivery management, technical documentation, requirement gathering from various business and regulatory body (TRAI)

Application Consultant, IBM India Pvt Ltd., Noida

December 2007 — December 2010

Team management, Development and Maintenance of Clarify 11.5 and Siebel 8 Applications

Lead Analyst, Patni Computer Systems Ltd., NOIDA

August 2005 — December 2007

Team management, Development and Maintenance of Clarify 11.5 Applications

Lead Analyst, Colwell and Salmon Communications India Pvt Ltd., Noida

November 2004 — April 2005

Application management, Development and Maintenance of Clarify 11.5 Applications

Education

Bachelor of Technology, Uttar Pradesh Technical University, Lucknow

November 2000 — June 2004

Majoring in Electronics and Telecommunication

Indian School Certificate, New Delhi, I.S.C., Prayagraj

April 1997 — May 1998

Majoring in Science, Mathematics, Hindi and English

Indian Council for Secondary Education, New Delhi, I.C.S.E., Prayagraj

April 1995 — May 1996

Majoring in Science, Mathematics, Social Studies, Hindi, English and Commerce

Skills

Enterprise Architecture

Solutions Architect

Amazon AWS

Pre-Sales

IT Project Management

Coding

Business Analysis

CRM Software

Links

www.theabhisheksinha.com   Linkedin   Youtube

Certifications

Microsoft Certified-Azure Fundamentals, https://www.mcp.microsoft.com

December 2019

Microsoft Certification ID: 17667365 Transcript ID: 1235782

AWS Certified Solutions Architect, https://aws.amazon.com/

December 2017

Validation Number T9DHNZFC2FRE1Z9T

AWS Certified Developer - Associate, https://aws.amazon.com/

December 2019

Validation Number P0LT0SF1CJF11HG7

TOGAF 9.1 Enterprise Architect, https://theopengroup.org

June 2016

I.E.L.T.S., https://ielts.ucles.org.uk

July 2014

Test report form number - 14IN063720SINA855A

OCA, https://www.oracle.com

September 2010

Oracle Database 10g Certified Associate

SOA Foundation certified, https://www.ibm.com

May 2010

IBM certified SOA Practitioner

Siebel 8.0 Consultant, https://www.oracle.com

June 2009

Oracle certified Siebel 8.0 Consultant

Level 1 Spanish Language, https://www.institutohispania.com/

May 2008

Basic Spanish Language training from Instituto Hispania, New Delhi

Android application programming, https://www.aptech.com

September 2015

Android application programming using Core Java on Eclipse from Aptech Ltd

Big Data Developer, https://as.wiley.com

October 2015

Wiley Certified Big Data Developer training

LEAN Foundation - Navigator, https://atos.com

July 2012

Atos LEAN foundation and implementation and training for process improvement in a project
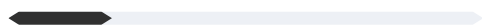
Languages

Hindi

English

Spanish; Castilian

References

References available upon request

Hobbies

Travelling, outdoor sports, trekking, guitar, singing and cooking